

Tips on How to Have a Successful Garage Sale

Start now! Clean out closets and drawers. Mark items as you put them into bags and boxes. Price stickers are sold almost anywhere or make your own. Pricing an item is sometimes just a guess what someone will pay but be willing to take an offer. It is sometimes a good strategy to price an item higher than your bottom line. People enjoy “dickering” for a lower price. It is part of the fun of garage sales!

Clean and organize garage and cover or remove items that are not for sale. If that is impossible, consider setting up your sale in the driveway, weather permitting, and cover with tarps or plastic table cloths until you are ready to open on morning of sale.

Make your signs. Be sure your address is two inches high so it can be read. (Target sells a great Garage Sale Kit for \$4.99 that includes signs, arrows, price stickers, tags and a marker).

Note: Signs are not supposed to be placed in the right of way or on utility or sign posts. Please ask if it is okay to place your sign in someone’s yard.

Community Garage Sale signs will be posted at entrances two weeks prior to sale. Please **put your signs out on the days of your sale and please remove them when your sale is over.** Everyone is encouraged to participate, even if you can only do one day or for only a few hours.

Try to organize and mark items in the week prior to sale. People will often be outside your house long before the posted hours. It can be confusing and frustrating to have people rooting through the items while you are trying to get organized. Just remember to have fun and the object is to get rid of stuff!

List Your Garage Sale on Craig’s List on Thurs or early Fri. **It is FREE !**

Here’s how: Go to Craigslist.org; click on “Post Classified”; Click on “Event”; Click on “Classes”; Fill in: Start Date; End Date; Posting Title: Garage Sale; Specific Location: Your address; Fill in your e-mail but you have the choice to make it anonymous (which I do). Under “posting description” list time of your sale and items you would like advertised. (When someone “searches” for a specific item on Craigslist, your ad will come up). Don’t worry, there are plenty of opportunities to edit before it is posted. When you come to “finalize your post”, you are not finished. You will receive an e-mail and until you respond to that e-mail your ad is not posted.

Please feel free to give me a call or shoot me an e-mail if you have any questions. Hope you will join us!

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